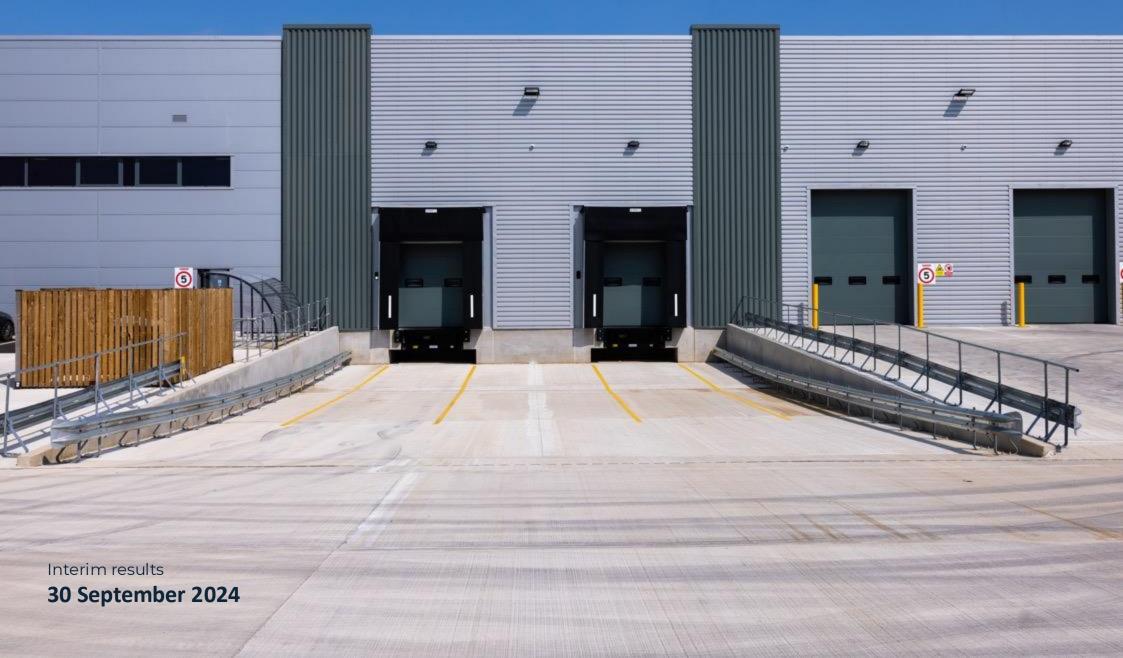
# Urban Logistics REIT plc Significant near-term growth potential



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The following risks are a non-exhaustive list of risks associated with the Company. Investors should take independent advice prior to investing in the Company.

- Performance The performance of the Company would be adversely affected by a downturn in the UK property market in terms of market value or a weakening of rental yields.
- Operational Performance Both rental income and market value of the properties acquired by the Company will be affected by the operational performance of the properties or the related business being carried on in the property and the general financial performance of the tenants.
- Failure to Achieve Investment Objectives The ability of the Company to achieve its investment objectives depends on the ability of the Investment Adviser to identify, select and execute investments which offer the potential for satisfactory returns. The underperformance of the Investment Adviser could have a material adverse effect on the Company's financial condition and operations.
- Competition The Company may face significant competition from other UK or foreign property investors. The existence of such competition may have a material adverse impact on the Company's ability to acquire properties and to secure tenants for its properties at satisfactory rental rates and on a timely basis.

- Regulatory Compliance The Company cannot guarantee that the Group will maintain continued compliance with all of the REIT conditions. If the Company fails to maintain its REIT status, its rental income and capital gains may be subject to UK taxation which could have a material impact on the financial condition of the Company.
- Borrowing The Company intends to use borrowings to acquire additional properties and those borrowings may not be available at the appropriate time or on suitable terms. If borrowings are not available on suitable terms, or at all, this will have a material adverse impact on the returns to Shareholders and in particular the level of dividends paid. Whilst the use of borrowings should enhance the NAV where the value of the Company's underlying assets is rising, it will have the opposite effect where the underlying asset value is falling. In addition, in the event that the rental income of the Company's portfolio falls for whatever reason, the use of borrowings will increase the impact of such a fall on the net revenue of the Company.
- Development & Maintenance Any development or refurbishment works may involve significant costs and may be adversely affected by certain restrictions. This could cause the resulting revenues to be lower than budgeted, and may cause the asset to fail to perform in accordance with the Company's investment projections, consequently impacting on the financial condition of the Company.

URBAN LOGISTICS REIT PLC | Interim Results 2024

# Agenda

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A well-balanced portfolio of single-let last mile logistics, with strong growth opportunities

#### **CORE ASSETS**



Underpin our dividend, and the core of our portfolio

Typically let on longer-term leases, WAULT of 10.3 years

Strong tenant covenant, >99% rent collection

80% EPC rating A-B

% OF PORTFOLIO: Sept 24

(Mar 24:

#### **ACTIVE ASSET MANAGEMENT**



Opportunity to increase rents; ERV represents a 43% uplift vs. current contracted rent

Extend lease terms, **WAULT** of 4.7 years

Opportunity to improve ESG 45% A/B rated

Contributor of **Total Return** 

% OF PORTFOLIO: Sept 24

(Mar 24:

#### **DEVELOPMENTS**

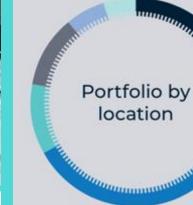


Forward-funded developments, either pre-let or speculative.

Provide opportunity for outperformance and further enhance portfolio sustainability credentials

Currently 100% land – with or without planning

#### **GEOGRAPHIC DISTRIBUTION**



- Midlands | 36%
- South East | 29%
- North East | 12% North West | 12%
- South West | 6% Scotland | 5%

% OF PORTFOLIO: Sept 24

**1%** (Mar 24: 1%)





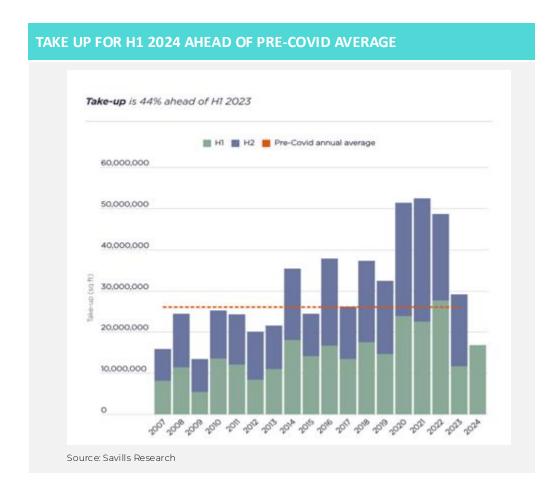
Tenant base made up of major UK and international manufacturers, third-party logistics operators, and D2C brands



# **STRONG FUNDAMENTALS** >99% rent collection 94% rated "Low" to "Moderate" credit risk % of contracted rent as per Dunn and Bradstreet



Supply constraints and ongoing demand lead to continued rental growth

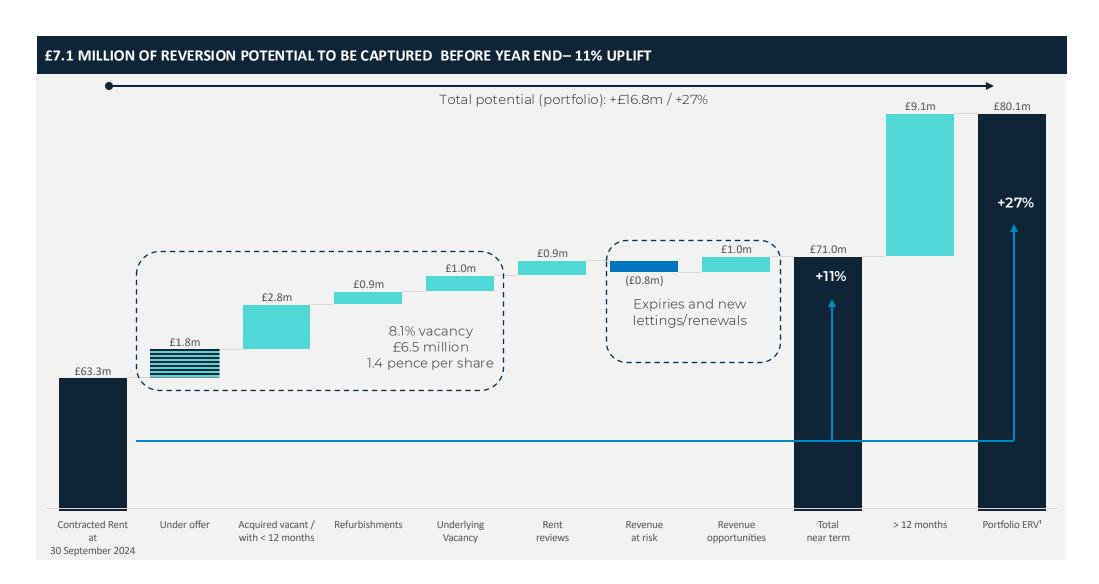


EADING TO PRED	ICTED HIGH	LEVELS (	OF ERV G	ROWTH		
	2024	2025	2026	2027	2028	2024-28 CAGR
London	6.0	4.4	3.5	3.5	3.7	4.2
South East	4.4	3.3	2,7	2.9	3.1	3.3
South West	6.2	3.6	2.3	2.0	2.1	3.2
Eastern	4.8	3.5	2.9	3.0	3.3	3.5
East Midlands	4.3	3.2	2.3	2.3	2.4	2.9
West Midlands	5.3	3.5	2.6	2.6	2.7	3.3
North West	5.5	3.6	2.7	2.7	2.8	3.5
Yorks & Humber	4.6	2.9	2.1	2.2	2.3	2.8
North East	4.1	3.0	2.4	2.4	2.5	2.9
Scotland	4.2	2.6	1.9	2.0	2.2	2.6
Wales	4.0	2.6	2.0	2.2	2.4	2.6
uk	4.7	3.4	2.7	2.8	3.0	3.3

"Demand rises in first half of the year as take-up of existing units set to drive a fall in vacancy into 2025" **Savills Research** 



27% reversion in the portfolio: a platform for earnings growth



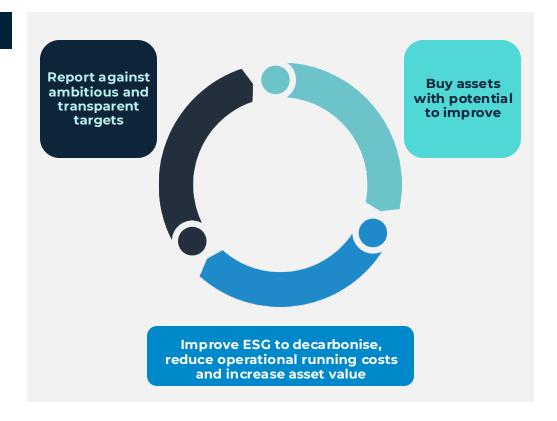
<sup>1.</sup> ERV stated as per JLL independent valuation report at 30 September 2024, and therefore excludes any future rental growth.



#### Aligning sustainable priorities with shareholder value

#### **OUR FOCUS:**

- Continue to improve EPCs ahead of MEES
  - Currently at 60% of the portfolio A/B
    - Continue to acquire poor-performing assets and improve, and recycle the better assets
  - CAPEX requirements expected to be met through
    - Tenant contributions
    - Dilapidations
    - Urban Logistics capital expenditure
- Disclosing Scope three greenhouse gas emissions at 25 kg CO<sub>2</sub>e/m<sup>2</sup>, and SBTi aligned scope zero target progress
  - Focus on decarbonising our portfolio in a financially sustainable way
- Continue to work to install PV across our portfolio
  - Supporting tenants in running operational real estate more efficiently



MSCI ESG RATING

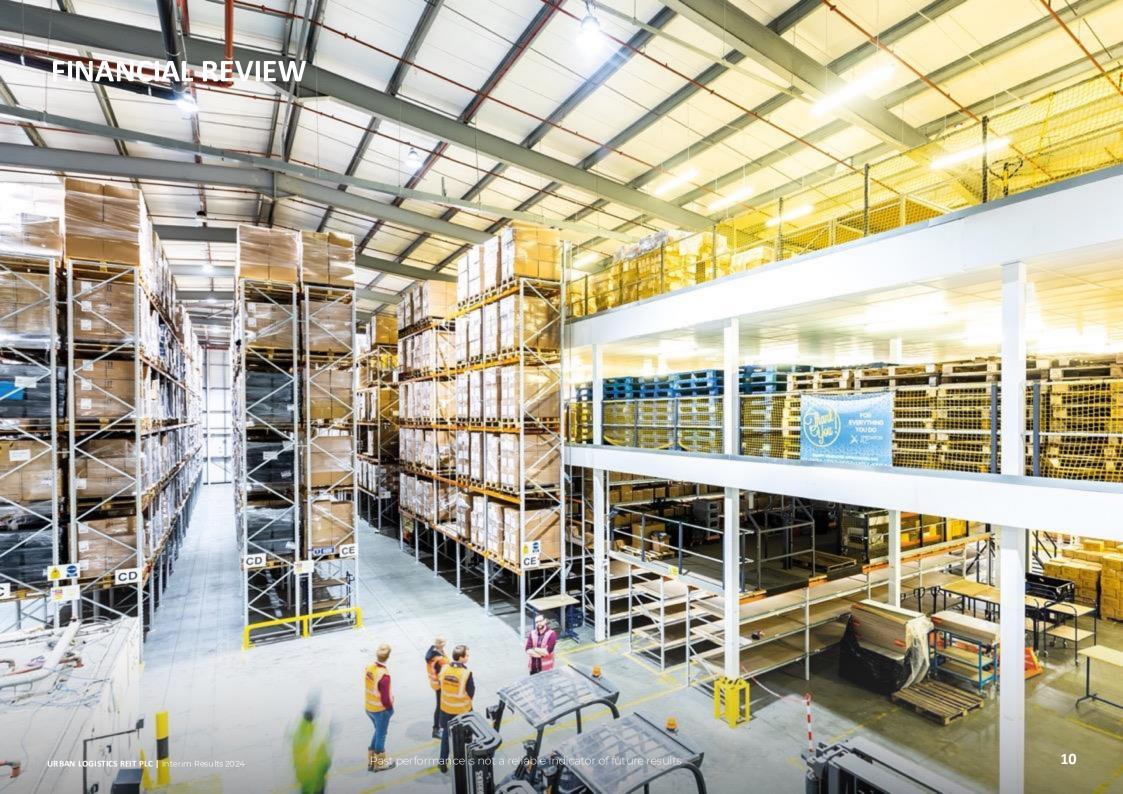
CARBON INTENSITIY (KG co<sub>2</sub>e/m<sup>2</sup>)

**25** 

60%

BOARD GENDER SPLIT

50:50





Continued rental and earnings growth

**GROSS RENTAL INCOME** 

£30.6m +3.0% (Sept 23: £29.7m) **ADJUSTED EPS** 

3.57p +3.2% (Sept 23: 3.46p) **VACANCY RATE** 

8.1%

(Mar 24: 5.8%)

**EPRA NTA PER SHARE** 

158.05p

(Mar 24: 160.27p)

**LOAN TO VALUE** 

33.2%

(Mar 24: 29.3%)

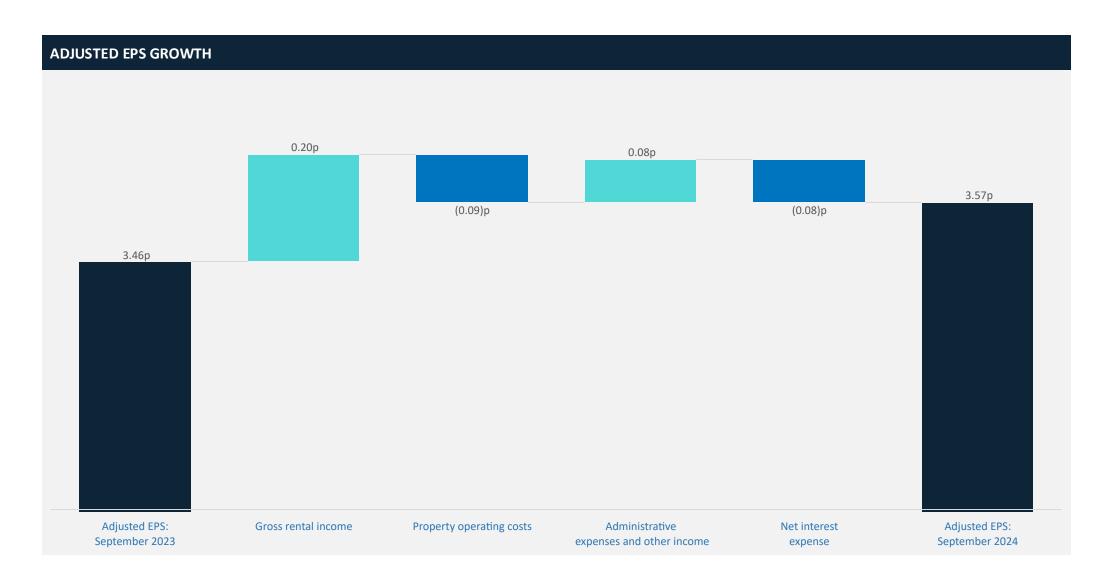
% FIXED OR HEDGED

100%

(Mar 24: 96.9%



3.2% growth in adjusted earnings per share





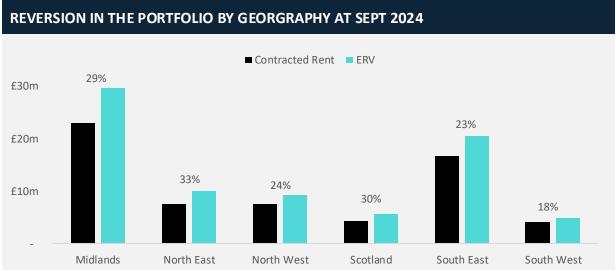
Strong rental growth in slower occupational market

H1 LEASING ACTIVITY				
	Additional Rent	LFL Rental Uplift	Uplift on ERV	WAULT
New lettings	£1.1m	7%	2%	10.0 years
Rent review	£0.2m	22%	9%	NA
Re-gear/other	(£0.1m)	0%	24%	4.9 years
Total	£1.2m	21%	12%	7.0 years



## Strong ERV growth adds to reversionary potential

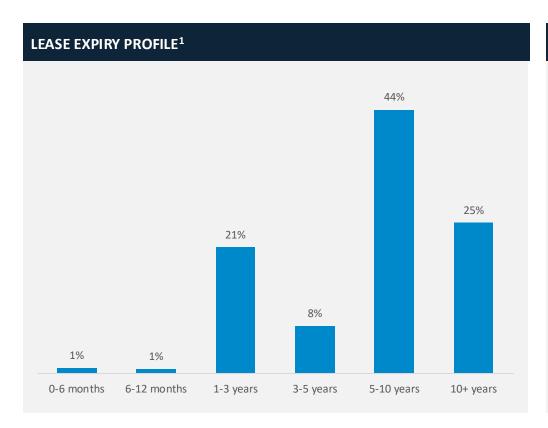




- ERV growth on a like-for-like basis of
   3.5% in the 6 months to 30 September
   2024
- Further reversionary potential added through recent acquisitions, which have near-term asset management opportunities
- 27% reversion within the portfolio, with
   46% of total reversion available to
   capture in this financial year



#### Upcoming reviews to capture reversion



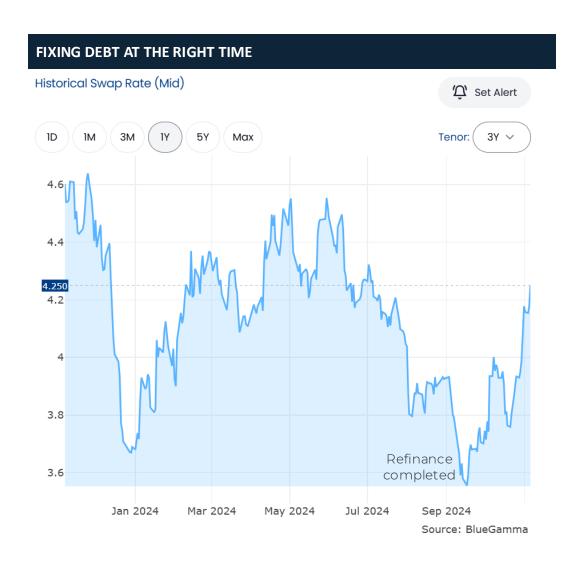


Balanced portfolio with limited lease expiries in the coming 12 months gives a solid platform for earnings growth 65% of rent reviews are open market or hybrid reviews, allowing capture of ERV growth potential

<sup>1.</sup> As a percentage of contracted rent as at 30 September 2024 (excluding short-term lettings and licences).



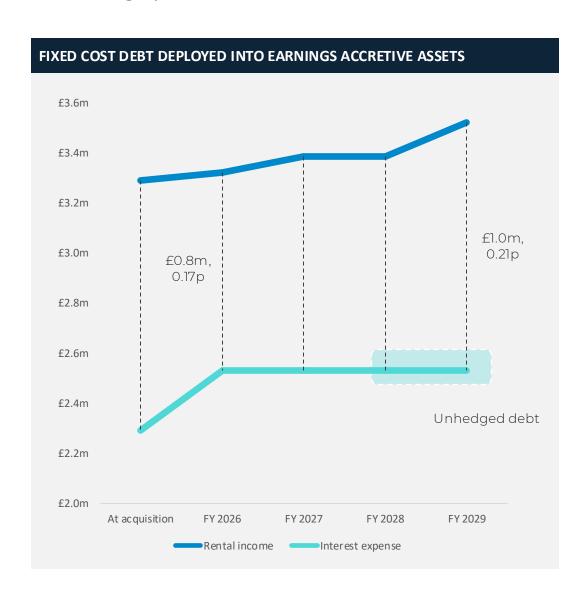
Refinancing removes risk and locks in attractive rates



- At March 2024, earliest refinance was in August 2025
- Refinancing competed in August 2024, and secured against SONIA, 100% hedged through to term
- First maturity of debt pushed back from August 2025 to August 2027
- **47 bps** reduction in margin gives immediate earnings increase
- Initial interest cost, inclusive of margin, of 4.5% rises to 5.0%
- Sustainability links introduced to the loan, meaning all external debt has sustainability links
- New relationship bank brought on board (ING)
- Increases in term loan size to £140 million releases capital for EPS accretive acquisitions



Widening spread between rental income and cost of debt



- Deployment of capital released into earnings accretive acquisitions
- Fixed cost of debt financing assets with asset management opportunities – over time the arbitrage between debt costs and rental income grows
- Assets acquired offer total return via capital uplift as well as income arbitrage



## Debt facilities as at 30 September 2024

	Maturity Date	Facility Size (£m)	Drawn at Sept 2024 (£m)	_	Ongoing Cost of debt - Mar 24	Ongoing Cost of debt – Sept 24
Bank Facility	Aug 2027 <sup>1</sup>	140.0	140.0	100%	4.99%	4.54%
Bank Facility RCF	Aug 2027	50.0	0.0	0.0%	0.84% <sup>2</sup>	0.70%²
Aviva (7-year term)	Mar 2028	88.4	88.4	100.0%	2.30%	2.30%
Aviva (10-year term)	May 2032	178.9	178.9	100.0%	4.57%	4.57%
Total		457.3	407.3	100.0%	<b>4.23</b> % <sup>3</sup>	<b>4.15%</b> <sup>3</sup>

#### Key movements in the period:

- Net LTV moved from 29.3% to 33.2%
- Maturity moved from 5.4 years to 5.1 years
- Hedged or fixed from 97% to 100%
- Total facilities from £418.3 million to £457.3 million
- Total drawn debt from £353.8 million to £407.3 million, releasing cash for acquisitions

33.2%

5.1 years

INTEREST COVER

3.2x

WACD

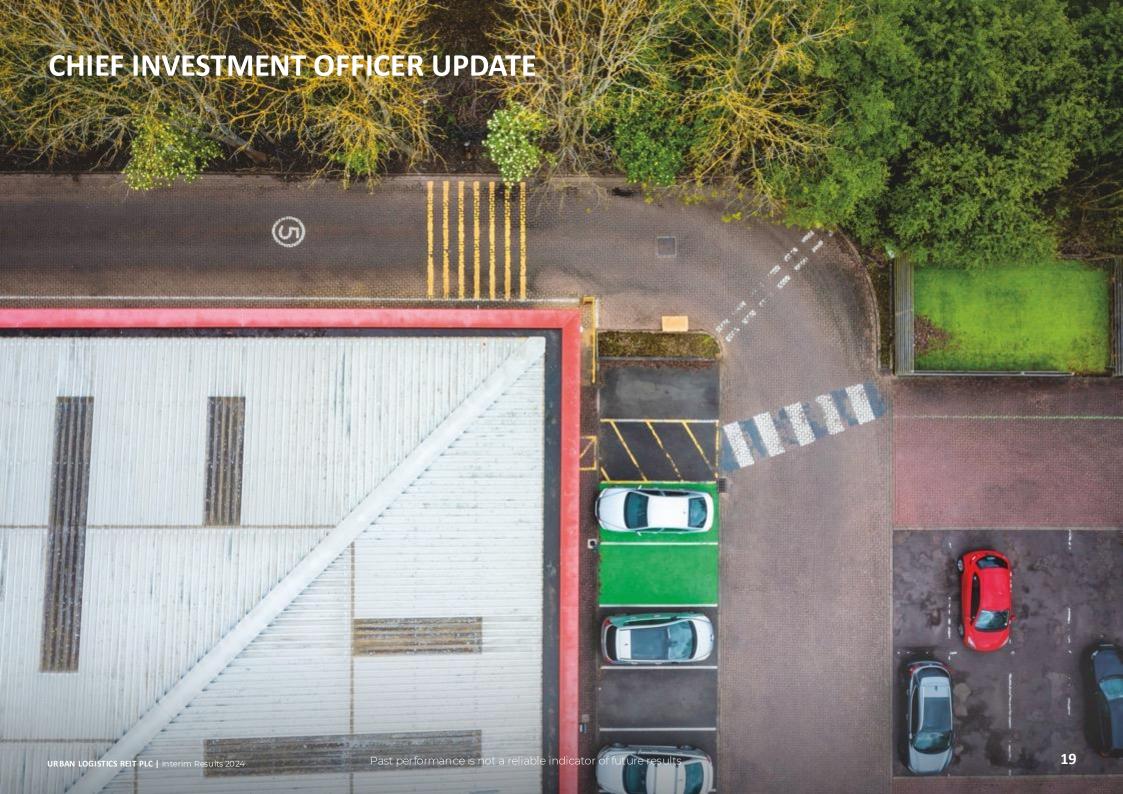
18

3.9%

<sup>&</sup>lt;sup>1</sup>Two 1 year extension options take this to August 2029.

<sup>&</sup>lt;sup>2</sup> Commitment fee.

<sup>&</sup>lt;sup>3</sup> 4.23% includes the commitment fee expense.





Disciplined capital allocation: capital deployment and asset recycling



414,510 sq ft of new space acquired in the period for £42.2m

**6.7%** NIY

7.3% Reversionary yield





£3.8 million completed April 2024

40% capital growth

167% Total Property Return

**14%** IRR

1.9% premium to book value

NIY

5.39%



£3.6 million acquired at an NIY of 7.11%

£7.7 million sold at an NIY of 4.85%

Selling assets where asset management plans have been completed, at **226bps** of yield arbitrage

Acquiring highly reversionary assets with **growth potential** 

**EXIT NIY** 

4.85%



# Debt drawdown to fund day one EPS accretive opportunities

Capital deployed efficientl	у					
Location	Region	Value	Net initial yield	Reversionary yield	Years to reversion	Credit assessment <sup>1</sup>
Dartford	London	£5.2m	6.16%	6.82%	9.2 years	5A1
Wolverhampton	Midlands	£17.0m	6.31%	6.85%	3.6 years	5A1
Doncaster	South Yorksire	£11.7m	7.53%	8.26%	1.8 years	5A2 <sup>2</sup>
Peterlee	North East	£8.3m	6.64%	7.39%	5.6 years	5A2
Dunstable <sup>3</sup>	South East	£3.6m	7.11%	7.11%	10.0 years	Vacant
Total		£45.8m	6.73%	7.32%	4.5 years	'Low/Low Moderate' Risk

<sup>1.</sup> per Dun and Bradstreet. 2. rating of tenant under offer. 3. post period end.











#### ACQUISITION AND ASSET MANAGEMENT FOCUS - DONCASTER

#### **Asset Summary**

- Acquired for £11,695,000 in September 2024
- 130,677 sq ft warehouse built in 2005 and occupied from 2009 as Carshop (car supermarket)
- Acquired vacant with a 1.8-year rent, rates and service charge guarantee from Sytner Group Limited
- Current EPC rating of C (with plans to improve to a B)
- Acquired at a NIY of 7.53%
- Rent underwritten at acquisition at £7.25 per sq ft and terms agreed at £7.95 per sq ft (+10%)
- Currently under offer to 5A2 covenant for a 10-year lease, delivering an uplift on purchase NIY from 7.53% to 8.26%
- Potential capital value uplift of circa £2.5 million



O B&Q Doncaste

**© CAPITA DOC** 

Subject Property



## Asset recycling: Anglian Water, Peterborough

- The Company purchased the site in June 2020 and forward funded the vacant development for a total cost including land of £5.8 million
- Asset was subsequently leased to Anglian Water Plc on a 15-year lease with 5-yearly CPI 2%-4% review cycle
- In September 2024, the Group agreed the sale of the asset for a gross sale price of £7.7 million, a 33.1% increase on cost and a 2.1% premium to the September 2024 book value
- Sale represents an exit NIY of 4.85%
- Net proceeds will be used to reinvest back into income-producing asset management stock at an accretive yield, further driving EPS



**TOTAL CAPITAL RELEASED** 

£7.7m

**CAPITAL UPLIFT (%)** 

33.1%

**PREMIUM TO BOOK VALUE** 

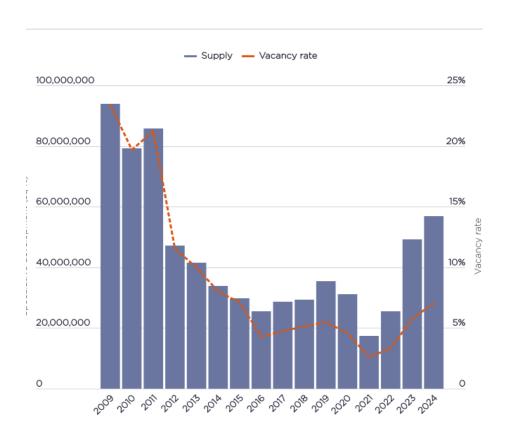
2.1%

**EXIT NIY** 

4.85%



#### Vacancy rises, but forecast to fall in 2025



#### **Demand Robust**

- Across the first half of the year take-up totalled 16.8m sq ft, while 44% up when compared to 2023, and 13% above the long term average<sup>1</sup>
- 'Near shoring', Online penetration (26%, from 25% of spend 12 months ago) and returning consumer and business confidence drive demand

#### **Supply Constrained**

- Headline vacancy rate of 6.95% as prior year speculative developments complete in the current slower occupational market
- Development pipeline now sits at 18.9m sq ft of space, as compared to 34.5m sq ft at this point last year. 18.9m sq ft of space is below pre pandemic average, limiting new supply going forward<sup>2</sup>
- Vacancy forecast to fall in 2025 as take up of existing units out paces growth in supply<sup>1</sup>

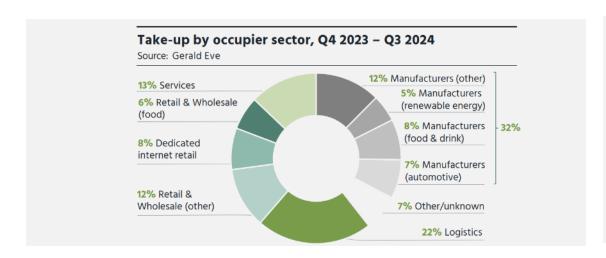
Source: Savills

<sup>&</sup>lt;sup>1</sup> Savills: Logistics Market Overview

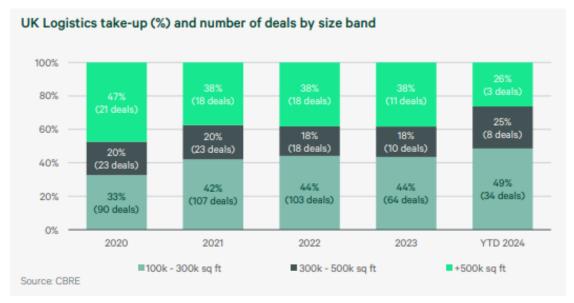
<sup>&</sup>lt;sup>2</sup> CBRE: UK Logistics Market Summary



Diverse range of occupiers supports a broad-based demand for space



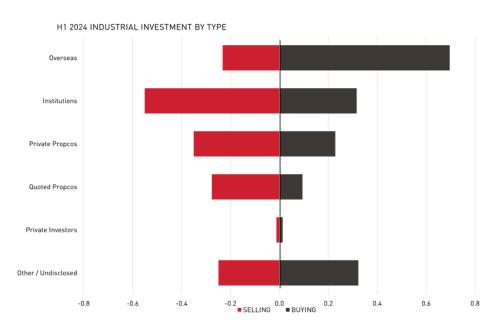
- Range of occupiers remains diverse, with manufacturing and 3PLs making up the majority of take-up
- Continues online penetration supports demand
- Significant other sectors relevant, including services,
   leisure, national infrastructure and pharmaceuticals



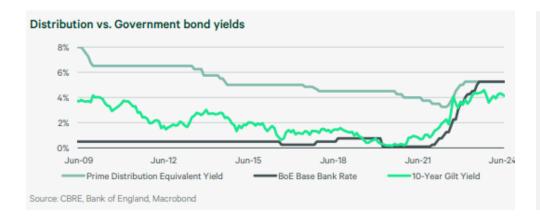
- Take up remains most active in the smaller end of the market with circa 100k sq ft units making up a significant portion of take-up
- Barbell occupational market with tenants focusing on last mile fulfilment in conjunction with national distribution strategy
- 2023/2024 slower occupational market as macro weighs on decision making but occupational take-up improving



#### Valuation yields stable with liquidity improving



Source: Lambert Smith Hampton



- Circa £2.6bn of logistics transacted in the first half of 2024
- Lower take-up than the 10-year average, but higher than this point in the prior year
- Overseas investors represent the largest investor type
- More recently private equity has been transacting in volume, including in the listed markets:
  - o APIT acquired by Golden Tree AM £351m
  - o Tritax Eurobox under offer to Brookfield £557m
  - o Project Tiger (CSB Group) acquired by Lonestar £561m
  - o BCPT under offer to Starwood £670m
- Increasing buyer confidence linked to anticipated rate cuts and falling vacancy/increased rental rates.
- Main valuation houses of JLL, Knight Frank, CBRE and Savills all showing stabilised prime valuation yields
- Anticipated reduction in gilt rate going forward to improve the yield spread
- Increased arbitrage between risk-free rate and yield supports liquidity in the investment market





Clear plan to capture earnings potential within the portfolio

#### **H1: PUT THE BALANCE SHEET TO WORK**

- Additional debt drawn at 5%
- Funding 5 new properties acquired at 6.7%
   NIY, with reversion to 7.3%

#### **H2: RECYCLE CORE ASSETS**

- £8 million sold at 4.85% NIY<sup>1</sup>
- Further sales in process

1. Unconditionally exchanged on 1 November 2024, due to complete 8 November 2024.

#### CAPTURE REVERSION IN THE PORTFOLIO TO INCREASE RENTAL GROWTH

- 27% further reversion in the portfolio
- 13 asset management events in H1, adding £1.2 million in annual rental income
- 2 vacant assets under offer post period end adding £1.8 million in annual rental income



## Driving operational performance for sustainable earnings growth

#### THE RIGHT SECTOR

- Single-let, last mile mid box logistics enjoys macro tail winds, driven by a structural supply and demand imbalance
- Robust tenant selection ensures an ability to deliver operational performance low tenant defaults, high retention rates, high rent collection rates

#### **CLEAR GROWTH PLAN**

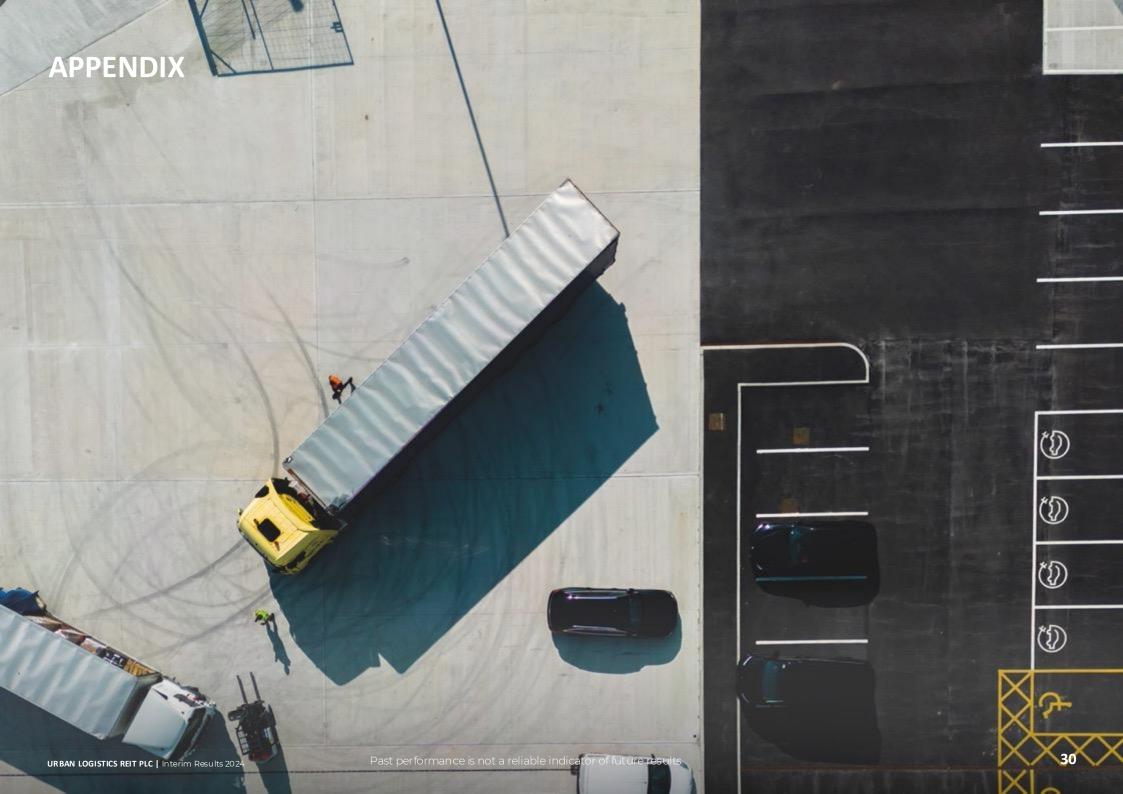
- Significant progress post period end of letting down vacancy, supporting rapid growth in gross rent
- Further reversion remains in portfolio, as **ERVs continue to grow** supporting long term revenue growth
- Fixed costs base ensures top line growth results in fast bottom line earnings

#### **DEEP UNDERSTANDING OF THE MARKET**

- Experienced team with decades of experience in this market
- Majority of acquisitions off market able to source deals others can't
- Close relations with occupiers and potential occupiers

#### **PLATFORM FOR GROWTH**

- Careful use of balance sheet to acquire accretive assets, which will flow through to future earnings
- Further 'dry powder' on the balance sheet to selectively acquire assets at accretive rates
- Ability to recycle capital into more accretive assets where asset management plans are complete, providing a low cost of capital





Deep experience within Logistics Asset Management LLP, the appointed Advisory team\*



- Richard Moffitt founded Urban Logistics in 2016, and has over 30 years' experience
  of logistics real estate business, previously heading the UK Industrial team at CBRE
- Supported by a very experienced senior management team
- All finance and property management happens in house at the Adviser
- Adviser focused 100% on Urban Logistics REIT plc



 Previously a fund manager at M&G, running open ended fund, with peak NAV of £4.4bn



- ACA Qualified at PwC
- 10 years as CFO at a proptech co, before joining as COO in 2021 and taking on CFO role in 2023



- Head of Leasing
- 30 years in commercial property sector
  5 years at LAM, overseeing all new leasing



• 25 years' experience in commercial property

7 person in house finance and operations team

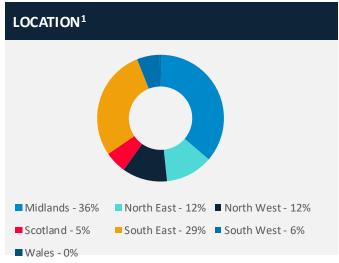
12 person in house property team

<sup>\*</sup>G10 capital has been appointed as Alternative Investment Fund Manager and receives investment advice from Logistics Asset Management LLP.



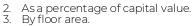
# A market leading portfolio in last mile / last touch logistics assets

51% OF THE PORTFOLIO IN OUR ACTIVE ASSET MANAGEMENT SEGMENT					
	Capital Value	Equivalent Yield	WAULT (years)	EPC A-B <sup>3</sup>	
Core assets	£549m	6.1%	10.3	80%	
Active asset management	£584m	6.6%	4.7	45%	
Developments	£7m	n/a	n/a	n/a	
Total portfolio	£1,140m	6.4%	7.6	60%	

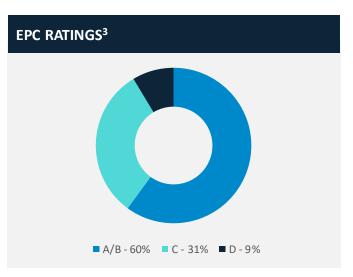






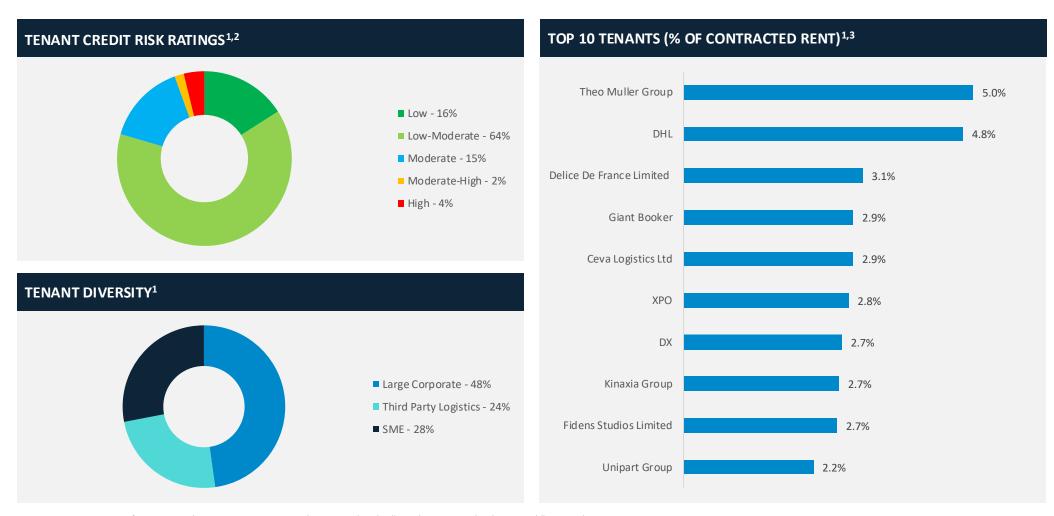








High quality tenants aiming to provide secure sustainable income in diverse portfolio



- 1. As a percentage of contracted rent as at 30 September 2024 (excluding short-term lettings and licences).
- 2. Per Dun & Bradstreet (Overall Business Risk).
- 3. Top 10 tenants represent 33.3% of the contracted rent as at 30 September 2024 (excluding short-term lettings and licences).



## Manage well: DX Network Services

- The Group acquired a portfolio of assets in 2022, four of which were recently assigned to DX Network Services Ltd
- Following review, the rental income from the properties has increased 17%
- The new rent also represents a 12% uplift on the September 2024 ERV figure
- Capital value across the group of assets has also seen an uplift, with the combined value in September 2024 totalling £10.8 million, a £0.4m (4%) increase from March 2024
- The assets all hold EPC ratings of C and so may be suitable for collaborative engagement with the tenant in the future to support the implementation of sustainability improvements to the buildings



**ADDITIONAL RENTAL INCOME** 

£109k

**RENTAL INCREASE AT REVIEW** 

+17%

**CAPITAL UPLIFT** 

£0.4m

**UPLIFT AGAINST ERV** 

+12%



#### Tenant administrations – fast tracking opportunities

- The smaller end of the 3PL market has seen pressure, following COVID-era growth and a period of higher inflation and interest rates
- In period and post period end, we have seen 4
   administrations amongst our tenant base, occupying
   7 assets
- These tenants contracted rent was £1.1 million, or 1.7% of total contracted rent
- At 7 November, £0.5m (48%) of this contracted rent has been relet or was under offer, at a 10% premium, capturing reversion earlier than would otherwise have been achievable
- The ERV of the remaining unlet buildings is 20% ahead of the contracted rent, allowing for earlier capture of reversion



ADDITIONAL CONTRACTED RENT CAPTURED<sup>1</sup>

£53k

**FURTHER REVERSION AVAILABLE** 

£114k

% OF PORTFOLIO AFFECTED

1.7%

% OF ADMINISTRATIONS RE-LET OR UNDER OFFER

48%

<sup>1.</sup> Including let and under offer.



#### Our ESG Targets

**REDUCE THE ENVIRONMENTAL IMPACT OF BUILDINGS** 

REMAIN OPERATIONALLY NET ZERO WITH

**INTENSITY OF OUR BUSINESS** 

**LOWER THE CARBON** 

**INCREASE ON-SITE** RENEWABLE ENERGY

MAKE MORE SPACE FOR **NATURE ON OUR SITES** 

**PROMOTE TRANSPARENCY ON ESG DISCLOSURES** 

IMPROVE ALL ASSETS WHICH HAVE BEEN HELD FOR AT LEAST TWO YEARS TO BE AN **EPC OF B, 2 YEARS AHEAD OF REQUIREMENTS** 

THE USE OF OFFSETS. WHILE TARGETING A REDUCTION IN CARBON EMISSION FROM THE PORTFOLIO ON A PER SOM BASIS

WE AIM TO GET AN INSTALLED CAPACITY OF 3MWP OF POWER BY 2028, WHICH AT **CURRENT GRID INTENSITY LEVELS WOULD EQUATE TO CIRCA 62 TONS OF CO2 EMISSIONS PER YEAR** 

LAUNCH BIO DIVERSITY NET GAIN ("BNG") PROGRAMMES ON SITES WHERE POSSIBLE. **IMPROVE BIODIVERSITY PROJECTS ON 50%** OF SITES BY 2028 THROUGH LOW AREA **IMPACTS** 

MAINTAIN A GRESB STANDING ASSETS SCORE OF 3 STARS, EPRA SBPR GOLD AND MSCI A

- EPCs at A & B have remained steady at 60% of the portfolio.
- This is in spite of the disposal of Edison Road, Bedford with an EPC A and acquisitions below B in Dartford, Peterlee and Wolverhampton. These acquisitions meet our rational of purchasing lower performing assets to improve them.
- In 2024 we met operational net zero through the procurement of high-quality carbon offsets.
- Since the start of the year we have continued our journey to identify poor performing assets and to explore a plan to reduce carbon emissions at a portfolio level.
- Our rentalised PV programme, seeing ULR fund the CAPEX for PV system installation across the portfolio in return for an increased rental premium has begun with one project underway at ~180kWp.
- Further exploration surrounding the biodiversity project at our site in Melton has taken place.
- The property team are actively exploring opportunities for low area BNG improvements across the wider portfolio.
- We have retained our EPRA sBPR Gold rating. MSCI results are updated in January, after which a further update will be provided.
- GRESB score reduced by 6 points to 2 stars due to changes in scorina methodoloav

**ON TRACK** 

**ON TRACK** 

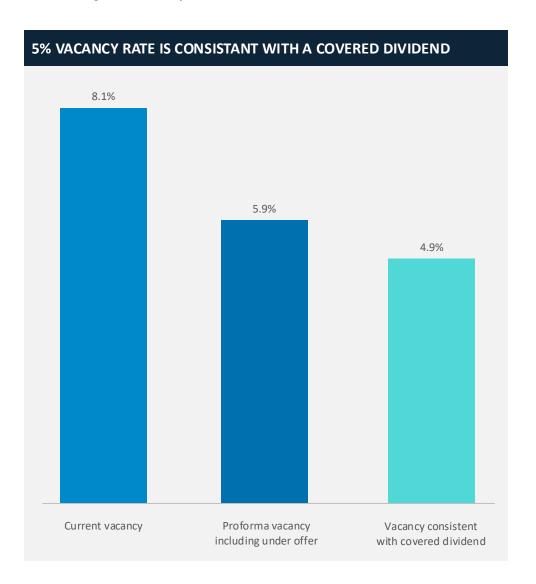
**ON TRACK** 

WORK **REQUIRED** 

WORK **REQUIRED** 



## Vacancy in the portfolio



#### **SELECT VACANT ASSETS (4.6%)**



#### Unit 2 at Melton:

- Vacancy: 1.9%
- 309k sq ft capable of being split into two



#### Unit 3 at Melton:

- Vacancy: 1.6%
- 225k sq ft capable of separate or connected to unit 2

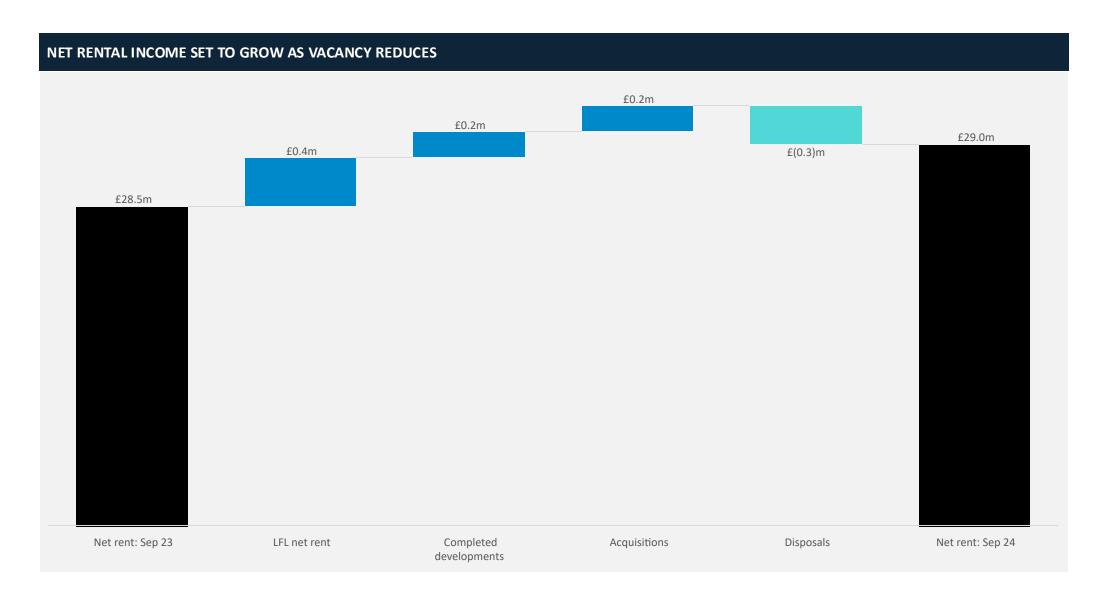


#### Runcorn:

- Vacancy: 1.1%
- 122k sq ft ex DHL unit

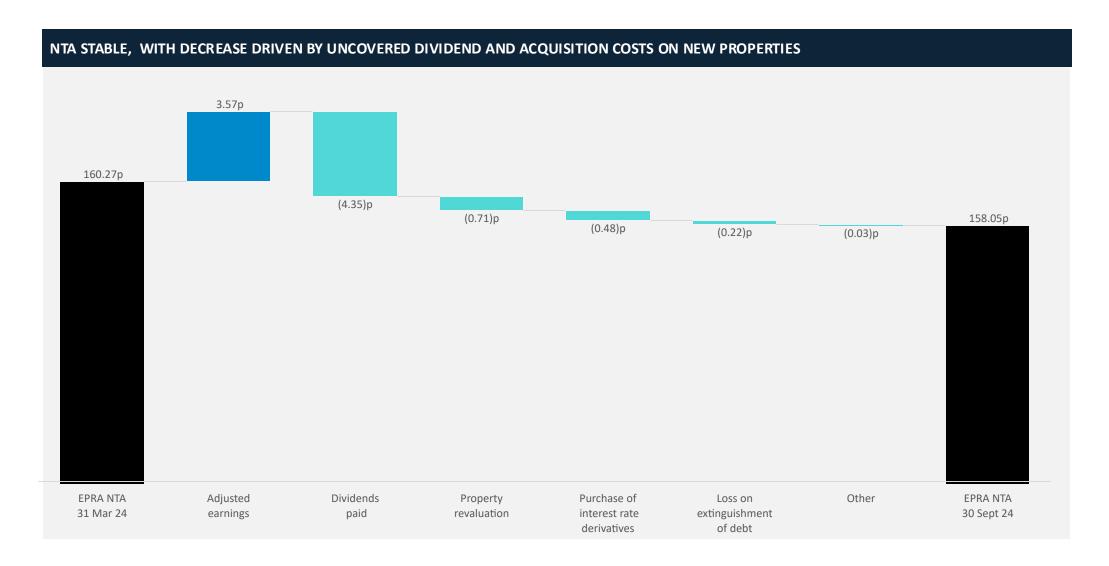


1.7% increase in recognized net rental income year on year



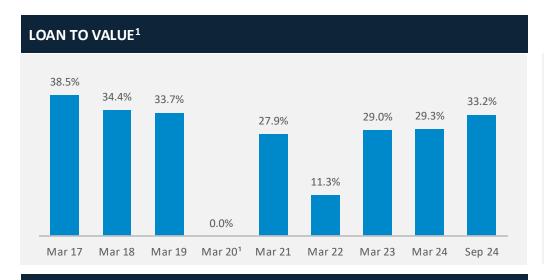


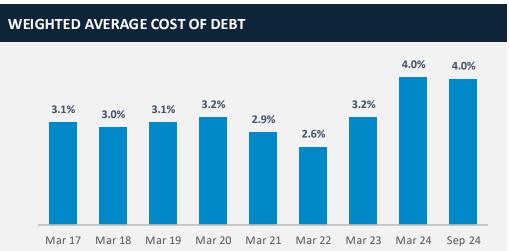
## EPRA NTA per share stable

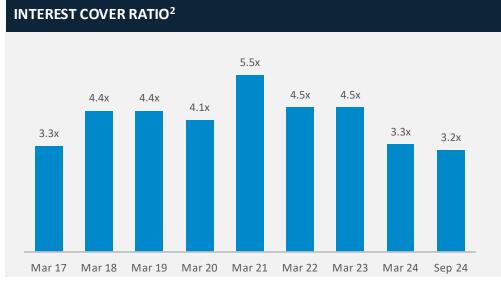


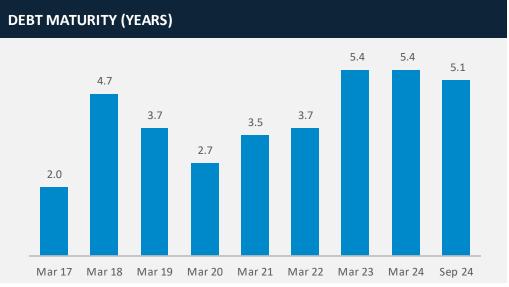


## Financing overview









<sup>1.</sup> At 31 March 2020, the Group was in a net cash position, therefore, LTV was 0.0%.

<sup>2.</sup> Interest cover for the financial years ended 31 March 2018 and 2020 has been adjusted to exclude exceptional costs with respect to the LTIP crystallisation.



# 5-year Track Record

	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Net rental income	£12.2m	£22.9m	£36.5m	£53.0m	£57.6m
Adjusted earnings	£7.2m	£14.8m	£23.6m	£32.7m	£32.6m
Adjusted earnings per share	7.66p	6.76p	6.71p	6.93p	6.89p
Dividend per share	7.60p	7.60p	7.60p	7.60p	7.60p
Total cost ratio	18.9%	21.3%	21.8%	21.2%	18.9%
Portfolio valuation	£207.0m	£507.6m	£1,014.7m	£1,106.5m	£1,099.5m
EPRA net tangible assets	£260.1m	£388.5m	£892.6m	£766.7m	£756.5m
EPRA NTA per share	137.89p	152.33p	188.78p	162.44p	160.27p
EPRA NTA per share movement	0.0%	10.5%	23.9%	(14.0%)	(1.3%)
Loan to value	n/a	27.9%	11.3%	29.0%	29.3%
Total accounting return	5.6%	15.6%	28.9%	(9.9%)	3.3%



#### Management arrangements

New Investment Advisory Agreement

On 21 April 2023, the Company announced the following changes to the Company's investment management arrangements:

- Logistics Asset Management LLP (the "Investment Adviser"), which previously provided asset management services to the Company under the previous contractual agreements, was to be appointed as the investment adviser to the Company and the Company's new AIFM; and
- G10 Capital Limited ("G10 Capital") was to succeed PCP2 as the new AIFM to the Company.

The Investment Adviser's appointment is to be extended for a further three years from 12 May 2023 (the "Effective Date"), which may be terminated on giving 12 months' notice, such notice not to be given before the third anniversary of the Effective Date.

Pursuant to the terms of the Investment Advisory Agreement, the Investment Adviser will be paid an annual advisory fee (paid quarterly in arrears) for the period to the first anniversary of the Effective Date equal to the fees that were payable to PCP2 under the previous management agreement less amounts due to PCP2 and G10 Capital. With effect from the day after the first anniversary of the Effective Date, the annual advisory fee will be adjusted as follows:

	Annual advisory fee from 12 May 2023 to 12 May 2024 (% of EPRA NTA)	Annual advisory fee with effect from 13 May 2024 (% of EPRA NTA)
Up to £250 million	0.950%	0.900%
In excess of £250 million and up to £500 million	0.900%	0.825%
In excess of £500 million and up to £1 billion	0.850%	0.775%
In excess of £1 billion	0.850%	0.750%

